



Inbound leads cost 61% less on average than outbound leads.



Inbound marketing yields 3 times more leads per dollar than traditional methods.

MARKETING ROI MATTERS



Mid-sized businesses save 31% on inbound marketing costs compared to paid search.



# **CONNECT WITH CONTENT**



80% of decision makers favor getting brand information via an article series more than ads.

100%

higher lead-to-close rate for social media compared to outbound marketing



The average cost per lead drops 80% after 5 months of consistent inbound marketing.





# **LEVERAGE LEAD CULTIVATION**



Companies that use advanced lead management solutions see a 9.3% higher sales quota rate.

### **AND**

Companies that automate their lead nurturing cycle see a 10+ % increase in revenue.

# **GET MORE FROM MARKETING**



We guarantee a 2X ROI in 90 days or less, or we'll work for free until we do. Yes... you read that correctly.



We've **never** given away more than 2 months free to one client.



PromoteOnPurpose.com